

Sales Officer

Marco Holdings Berhad

We have 3 vacancies for the mentioned position (2 for Timepiece section & 1 for Calculator section).

JOB DESCRIPTION

Responsibilities:

* To service existing dealers account & develop new accounts to achieve the sales targets set for the area in charged.
* Build & maintain good rapport with customer by providing good after sales service.
* Responsible for the sales performance & payment collection of the assigned area.
* Execute sales & promotion activities for the assigned area.
* Monitor the stock mix in customer outlet, product display & securing the ideal window display for the company product.
* Monitor and feedback of products quality including competitor activities.

Requirements:

* Candidate must possess at least SPM Level or equivalent.
* At least 2 year(s) of sales experience in the related field preferably in consumer product industry.
* Work independently, customer & result oriented and committed to sales target achievement.
* Excellent communication & negotiation skills.
* Willing to travel outstation & possess own transport.

Benefits:

* Basic salary
* Monthly commission & Quarterly incentive
* Other allowances
* Performance bonus